

Message Text

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PAGE 01 STATE 043481
ORIGIN AF-08

INFO OCT-01 ISO-00 COME-00 EB-08 DODE-00 CIAE-00 INR-07
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FM SECSTATE WASHDC
TO AMEMBASSY LAGOS
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C O N F I D E N T I A L STATE 043481

E.O. 11652:GDS

TAGS: BENC, BCRE, EINV, MILI, NI

SUBJECT: ARMY BARRACKS: US FIRMS TO BID SHENDAM SITE

1. AF/W OFFICER BRIEFED JAMES WRIGHT OF PAGE SOUTHERLAND
PAGE (PSP), JERRY MAYS OF AVERY MAYS (AM), AND THEIR
ATTORNEY NEIL ANDERSON (ALL OF DALLAS) AFTER LEARNING
OF THEIR COMBINED INTEREST IN BIDDING ON SHENDAM ARMY
BARRACKS PROJECT (PLATEAU STATE). PSP AND AM HAVE WORKED
IN COLLABORATION BEFORE AND ARE PREPARED TO DO SO NOW
TO FORM JOINT VENTURE WITH J.A. AWOYINKA WHO ALLEGEDLY
IS HEAD OF BOTH NIGERIAN GENERAL INSURANCE CO., LTD AND
STANDARD CONSOLIDATED DREDGING AND CONSTRUCTION CO., LTD.

2. WRIGHT AND MAYS STATED THEY RECENTLY RETURNED FROM
LAGOS WHERE THEY RECEIVED FULL BRIEFINGS FROM EMBOFFS.
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BOTH WERE LAUDATORY OF SERVICES PROVIDED BY EMBASSY THUS
WERE PROMPTED TO FOLLOW UP WITH USDOC AND STATE.

3. WRIGHT AND MAYS CLAIM THAT SHENDAM PROJECT WORTH OVER
DOLS 55 MILLION AND BELIEVE THEY HAVE EXCELLENT CHANCE
TO WIN BID. THEY STATED POTENTIAL PARTNER, AWOYINKA,
IS WELL CONNECTED, ESPECIALLY WITH GEN. JULIUS AKINRINADE,

MEMBER OF SMC AND 1ST DIVISION COMMANDER. FIRMS WERE
AWARE OF RECENT CE-TEC' EXPERIENCES BUT DID NOT APPEAR OVERLY

CONCERNED THAT THEIR BID WOULD BE HAMPERED.

4. ACTION REQUESTED: DEPARTMENT WELCOMES FURTHER SPECIFICS
ON RECENT PSP/AM VISIT AS WELL AS FURTHER REPORTING
ON ARMY BARRACKS DEVELOPMENTS. FURTHERMORE, WITHOUT
PREPARING WTDR, APPRECIATE ANY FURTHER INFORMATION
EMBASSY CAN PROVIDE ON AWOYINKA AND HIS DREDGING/
CONSTRUCTION COMPANY, INCLUDING HIS CLAIM OF HAVING 35
EXPATRIATE QUOTAS FOR POTENTIAL JOINT VENTURE COMPANY.
VANCE

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Message Attributes

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